

Deal of the Month.

Professional service acquisition – Judgement

judobank



Customer profile

- Established CBD Accounting Business



What they needed

- Two senior employees were each seeking 100% funding to buy into a share of the business.



What happened

- Senior accountants with long tenure within the firm and over 10 years accounting industry experience.
- The Accounting Business had recently acquired a smaller firm and had restructured their operations.
- Historical financials did not support servicing due to recent restructure.



The Judo difference

- Judo was able to leverage the strengths of the transaction in support of the clients funding requirement, specifically:
 - Long-standing business with good reputation, cloud-based practice and a strong and well-defined client value proposition.
 - Experience and tenure of upcoming partners meant we could assess the loan over a longer notional assessment term.
 - We were able to assess and fully understand the restructured business and worked with the client to test and get comfort around forward projections in support of the funding requirement.

**We back our broker partners to make
business easier.**

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